



3593 Medina Road #145

Medina, Ohio 44256

261-961-4399

License #16432

**PROPOSAL ID: LA-2023-512**

**Date:** 12/15/2023

**Proposal Submitted To:**

Aloft Hotel  
1010 Eaton Blvd  
Beachwood, OH 44122  
jmoffa@rileyhg.com  
330-351-0002

**Work To Be Performed At:**

Aloft Hotel  
1010 Eaton Blvd  
Beachwood, OH 44122

**Review:**

Option 1: Proposal to replace one out of service commercial hot water tank.

Option 2: Proposal to replace one out of service and one malfunctioning hot water tank and re-pipe all water distribution piping per manufactures instructions.

Option 3: Proposal to remove all four existing hot water tanks and replace with three new properly sized hot water tanks and re-pipe all water distribution piping per manufactures instructions.

THIS PRICE INCLUDES THE COST OF LABOR AND MATERIALS PROVIDED BY L&A PLUMBING-HEATING-COOLING LLC.

THIS PRICE IS AN ESTIMATE AND IS SUBJECT TO CHANGE DUE TO UNFORSEEN CIRCUMSTANCES AND OR CHANGES IN THE ORIGINAL JOB SCOPE.

LIMITED WARRANTY: ALL MATERIALS, PARTS AND EQUIPMENT ARE WARRANTED BY THE MANUFACTURES' WRITTEN WARRANTY ONLY: ALL LABOR PREFORMED BY L&A PLUMBING-HEATING-COOLING LLC IS WARRANTED FOR 1 YEAR FROM THE DATE OF INSTALLATION OR REPAIRS MADE.

**Scope Of Work:**

Option 1:

1. Remove and discard out of service hot water tank.
2. Install new AO SMITH BTH-500A 499,900 BTU commercial gas hot water tanks.
3. Re-pipe as needed.
4. Permit from state of Ohio.

COST: \$22,145.00

Option 2:

1. Remove and discard one out of service hot water tank and one malfunctioning tank.
2. Install two new AO SMITH BTH-500A 499,900 BTU commercial gas hot water tanks.
3. Remove existing water distribution piping for all four tanks and re-pipe per manufactures instructions.
4. Permit from state of Ohio.

COST: \$47,665.00

Option 3:

1. Remove and discard all four existing hot water tanks and water distribution piping.
2. Install three new AO SMITH BTH-500A 499,900 BTU commercial gas hot water tanks.
3. Properly re-pipe all water distribution piping per manufactures instructions.
4. Re-pipe flue piping as needed.
5. Re-pipe gas piping as needed.
6. Re-pipe condensate drains as needed.
7. Permit from state of Ohio.

COST: \$69,800.00

EXTRAS NOT INCLUDED IN PROPOSAL:

1. New expansion tank.
2. Tempering valve servicing.
3. Tempering valve and piping replacement.

**Cost:**

**Payment Terms:** Upon Receipt

**Legal:**

TERMS AND CONDITIONS

1. All materials guaranteed to be as specified in scope of work. All work will be completed according to standard practice and in a good, workmanlike manner.
2. Unless specified stated othe wise above, repairr of streets, sidewalks and the like shall not be the responsibility of L&A. In the event excavation is required, the excavated area will be graded to ground level and mounded to allow for settlement. All landscaping required for completion of the job shall be the customer's responsibility.
3. In the event circumstances arise in the cource of performance which necessitate a deviation from the work described below or if the customer request that additional or different work be performed and the additional charge shall be agreed upon before the additional work is undertaken and a new written work description shall be executed.
4. Customer to provide all necessary easements and rights of way, unless otherwise noted.
5. No modifications of this agreement shall be valid unless in writing and signed by both parties.
6. Customer shall maintain fire, tornado, earthquake, and other necessary insurance on the property on which the work is performed. L&A shall maintain worker's compensation and public liability insurance.
7. This proposal constitutes our entire agreement and maybe withdrawn by us if not accepted within 30 days. No modifications of this agreement shall be valid unless in writing and signed by both parties.
8. Warranty is non-transferable, unless stated otherwise.

Note: This proposal may be withdrawn if not accepted within 30 days.

**WE ARE LICENSED, BONDED AND INSURED FOR YOUR PROTECTION**

Customer Signature:

Date:

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